



Expression of Interest

Outsourcing of Operation and Management of Lahore Meat Processing Complex



Punjab Agriculture and Meat Company (PAMCO) is a corporate entity registered under section 42 of the Companies Ordinance, 1984. PAMCO, with the intention of providing high quality meat products, has constructed state of the art modern Slaughter House - Lahore Meat Processing Complex (LMPC) at a cost of around PKR 1.60 billion, in collaboration with Mashhad Meat Industrial Complex (MMIC) of Iran at Shahpur Kanjaran, 18 Kilometres, Multan Road, Lahore. It is designed to slaughter/ process 18,000 sheep/goats and 1500 cattle per day.

PAMCO as part of its mandate now intends to outsource Operation and Management of LMPC to experienced and well reputed International and Domestic companies/ operators for a period upto 10 years,

Notwithstanding anything contained in this EOI, PAMCO reserves the rights, at any time to:

- Alter or amend this EOI or if it considers that it is in the public interest to do so, suspend or terminate it;
- Require additional information or clarification from any respondent; and
- Allow, or disallow the shortlisted respondent to enter into the proposed contract in the name of a different legal entity than PAMCO.

Moreover, nothing in this EOI should be construed to give rise to any contractual obligations or rights, express or implied, by the issue of this EOI or the lodgment of a submission in response to it.

For Prequalification Criteria and list of required documents to be submitted with the EOI, please log on to www.pamco.bz.

Apply latest by **18th March, 2013** at following address.

Chief Executive Officer
Punjab Agriculture and Meat Company

5/8 Shaheen Complex Egerton Road, Lahore – Pakistan
www.pamco.bz, Phone: +92-42-99205436-8

Punjab Agriculture and Meat Company
Outsourcing Management and Operation of Lahore Meat Processing Complex
Prequalification Criteria for Short listing of EOIs

All prospective bidders are hereby informed that following prequalification criteria will be considered for short listing EOIs to be received in response to the advertisement made in different newspapers dated February 17, 2013. Consequently, only short listed bidders will be issued detailed Request for Proposal (RFP) for submission of their Technical and Financial Proposals.

Prequalification of bidders will be done on the basis of score obtained out of 100 according to the following table:

Evaluation Areas	Maximum Score	Score Obtained
A. Bidder's Profile and Strengths	35	
B. Previous Experience	35	
C. Team Profiles holding completion /engagement in similar nature assignments	30	
Total	<u>100</u>	

In order to qualify for the next stage, bidders will be required to obtain a minimum score of sixty (60) out of hundred (100).

A. Bidder's Profile and Strengths	Total Marks = 35		
Criteria	Range	Max. Score	Score Obtained
Experience in running Business as Business Manager / Operator:			
a. Any Business Sector	01-05 years 06-10 years	5 10	
b. Meat Processing/Slaughtering (Related Business)		5 additional marks	
Annual Revenue	0.750 billion – 1.5 billion Exceeding 1.5 Billion	5 10	
Local presence		5	
International presence		5	
Local and international presence		10	

B. Relevant and Comparable Experience	Total Marks = 35
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Criteria	Range	Max. Score	Score Obtained
Number of similar nature Projects completed and/or in progress	02-05	20	
	01-02	10	
Number of comparable projects completed and/or in progress	06-10	15	
	03-05	7	

C. Profile of Proposed Team for the Transaction/Project	Total Marks = 30		
Criteria	Range	Max. Score	Score Obtained
Dedicated Team Leader/ Manager having experience of handling similar projects	03-05 Projects	15	
	01-02 Projects	10	
Project Team Members having relevant experience and expertise (Veterinary Doctors, Meat Technologist and Engineers etc)	06-10 Staff members	15	
	01-05 Staff members	10	

Required Documents to be submitted as part of EOI submission, (one copy in local language and one copy in English language if local language is not English)

1. Copies of Memorandum of Association and Articles of Association
2. Company profile (with particular reference to project in the related business field)
3. List of Board of Directors
4. Proof of financial soundness (Bank statements for the last two years)
5. Audited financial statements of last three years
6. Statement that the bidder has not been blacklisted by any of the public sector regulatory bodies or others
7. Membership of Chamber of Commerce / Trade Associations
8. Copies of certificates evidencing ISO certifications (9000 & 14000) and registration with HACCP (Hazard Analysis Critical Control Point) for any of the current projects.